Working with 3D Cloud™ by Marxent

What We Do, What You Do

| What We Do | What You Do |
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| Pre-launch | |
| □ Provide a dedicated account team □ Map your customer journey and define user flow □ Develop KPIs and ROI model □ Define project plan and roles and responsibilities □ Provide pre-launch support □ Manage business rules □ Set up knowledge base □ Conduct QA and remediation process | Assign in-house Client Product Owner, Client Technical Lead, and Content Merchandising Specialist roles Identify and order content needed Deploy integrations Approve deployments Some projects may require additional asks |
| Post-launch | |
| Measure KPIs and ROI model Provide customer success teams Provide ongoing training materials and strategies as needed Provide promotion support Conduct regular business reviews | ☐ Continued engagement of Product Owner ☐ Regular quarterly business meeting |

